



Embark on a Career in Travel, and Earn While You Learn

Nexion's dynamic NEXstart program gives you all the benefits and mentorship of being a full Nexion® member while tapping into the extensive training of the Travel Leaders of Tomorrow program. Gain the knowledge and experience needed to become a travel professional, while partnering with North America's foremost host agency.



Travel Leaders of Tomorrow focuses on blended learning, where the participant will combine independent study with small group study halls and activities. Virtual campus activities include guest faculty from all aspects of the travel industry.

The program includes:

FOUR CORE MODULES:

- Each module is approximately four weeks long and covers all aspects of the travel industry (cruise, tour, destinations, technology, marketing strategies)
- Takes four to five months to complete entire program

TRAINING MATERIALS AND RESOURCES:

- Textbooks and Travel Agent Proficiency test (TAP) from the Travel Institute
- Access to Learning Management System (LMS) for interactive, self-paced e-learning and reviews
- Weekly instructor-led study halls
- Role plays and group presentations
- Monthly travel industry guest faculty, interactive webinars during and after the program

SOCIAL MEDIA:

- Facebook private group for all program participants

NEXSTART PLAN FEATURES (FOR NEW SELLERS OF TRAVEL)

- Keep 60% of commissions earned on all Non-ARC and service fees; once you complete all four modules of Travel Leaders of Tomorrow content, you will keep 70% of commissions earned on all Non-ARC and service fees
- Keep 50% of commission booked on airline tickets
- \$450 per module of Travel Leaders of Tomorrow content (Program includes four modules with each containing 4+ weeks of training)
- \$250 for Travel Institute textbooks and Travel Agent Proficiency Testing
- Waived Nexion® membership activation fee (valued at \$199) for all agents who complete all modules of the Travel Leaders of Tomorrow program
- Core training provided by Nexion®
- No Nexion® monthly plan type fee while on 60/40 or 70/30 plan for first two years
- Potential to earn tuition reimbursement up to \$1,000
- After earning \$5,000 in commission within a 12- month period, you are eligible to move to any plan type that Nexion® offers; if selecting Nexion90 or Nexion90 ARC Plus, monthly fees will apply



In addition to taking advantage of the benefits of Travel Leaders of Tomorrow, NEXstart allows you to earn while you learn by being a full member of Nexion®. NEXstart offers one-on-one sessions with Nexion's Business Development team to help you create your customized business development plan while supporting you along the way. In addition, you have access to:

- **Nexion Fundamentals:** Covers the basics you will need to know to work with Nexion® in our agent portal, WebView®
- **Air/Car/Hotel:** Covers an overview of Nexion's exclusive tools, relationships and programs in these areas
- **Cruise:** Exclusive Nexion Block Space and booking tools that offer added amenities and competitive pricing
- **Marketing:** Exclusive lead services, direct mail campaigns, e-marketing and web-based programs to attract new clients and keep in touch with existing customers
- **Professional Development:** Education and business development geared toward you realizing your full potential of becoming a travel professional

DISCOVER THE NEXION DIFFERENCE

JOIN NEXION® TODAY!

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